RECEIVED CASE MANAGEMENT

JUN 20 2018

June 20, 2018

BOARD OF PUBLIC UTILITIES TRENTON, NJ RECEIVED A Pennsylvania Professional Corporation

Ira G. Megdal

Direct Phone 856-910-5007 Direct Fax 877-259-7984

imegdal@cozen.com

VIA HAND DELIVERY

Aida Camacho-Welch Secretary New Jersey Board of Public Utilities 44 South Clinton Avenue, 10th Floor

P.O. Box 350 Trenton, New Jersey 08625-0350 JUN 20 2018

MAIL ROC 1

BOARD OF PUBLIC UTILITIES TRENTON, NJ

June 21, 2018

I/M/O the Petition of New Jersey American Water Company, Inc. for Approval of Increased Tariff Rates & Charges for Water & Wastewater Service, Change in **Depreciation Rates & Other Tariff Provisions**

BPU Docket No. WR17090985; OAL Docket No. PUC 14251-2017S

Dear Secretary Camacho-Welch:

This firm represents Petitioner New Jersey-American Water Company, Inc. ("NJAWC") in the above-captioned matter. On June 15, 2018, Legal Services of New Jersey ("LSNJ") filed a Motion to Intervene for the Limited Purpose of Supporting Rate Counsel's Motion to Issue an Order Rejecting New Jersey-American Water's Proposed Provisional Rate Increase ("Motion") and a letter brief in support.

Enclosed for filing are an original and ten copies of NJAWC's letter in response to the Motion. Please stamp a copy as "filed" and return it to the courier.

NJAWC does not oppose LSNJ's request to intervene for the limited purpose stated in the Motion. NJAWC disagrees, however, with LSNJ's contention that the New Jersey Board of Public Utilities ("BPU") should enjoin NJAWC from implementing provisional rates. The basis for LSNJ's support of Rate Counsel's Motion is the alleged risk to the health and safety of lowincome New Jersey residents.

NJAWC recognizes the impact of water rate increases on low-income New Jersey residents. For that reason, NJAWC has offered in the past and will continue to offer assistance to lowincome customers under the H2O Help to Others program ("H2O Help"). Eligibility for H2O Help is based on income. The income threshold is 300% of the federal poverty level (\$25,000 for a family of four). Thus, H2O Help provides assistance with water bills to a family of four with a household income of \$75,000.

Further, H2O Help provides ongoing assistance to eligible customers in the form of a 100% discount on NJAWC's monthly fixed service charge. For the average residential customer

LEGAL\36892954\1

457 Haddonfield Road Suite 300 P.O. Box 5459 Cherry Hill, NJ 08002 0 856.910.5000 800.989.0499 856.910.5075 Fax cozen.com

Thomas McKay, III attorney responsible for New Jersey practice.

described, the fixed service charge discount represents an over 25% decrease in annual water service bills.

Finally, NJAWC offers a Low Income Payment Program that provides aid to its most economically challenged customers. This aid can reduce a customer's monthly bill by as much as 20%.

LSNJ's claim that NJAWC's "self-designed rate assistance program is tiny and inadequate" is incorrect. The foregoing programs are administered by NJ Shares, along with other utility assistance programs in New Jersey.

For the foregoing reasons, as well as the reasons articulated in NJAWC's Opposition to Rate Counsel's Motion to Issue an Order Rejecting the Company's Proposed Provisional Rates, NJAWC respectfully requests that the BPU grant LSNJ's Motion to Intervene but deny Rate Counsel's Motion.

Respectfully,

COZEN O'CONNOR, PC

By: Ira G. Megdal

IGM

cc: Attached Service List (via email)

Honorable Jacob S. Gertsman (via fax)

AND OTHER TARIFF MODIFICATIONS

BPU DOCKET NO. WR17090985 OAL DOCKET NO. PUC 14251-2017 S

SERVICE LIST

BOARD OF PUBLIC UTILITIES

Maria Moran
Division of Water
Board of Public Utilities
44 South Clinton Ave, 3rd Fl., Suite 314
PO Box 350
Trenton, NJ 08625-0350
maria.moran@bpu.nj.gov

Matthew Koczur
Board of Public Utilities
44 South Clinton Ave, 3rd Fl., Suite 314
PO Box 350
Trenton, NJ 08625-0350
matthew.koczur@bpu.nj.gov

William Agee Board of Public Utilities 44 South Clinton Ave, 3rd Fl., Suite 314 PO Box 350 Trenton, NJ 08625-0350 william.agee@bpu.nj.gov

Magdy Mekhaeil Board of Public Utilities 44 South Clinton Ave, 3rd Fl., Suite 314 PO Box 350 Trenton, NJ 08625-0350 magdy.mekhaeil@bpu.nj.gov

Megan C. Lupo
Board of Public Utilities
44 South Clinton Ave, 3rd Fl., Suite 314
PO Box 350
Trenton, NJ 08625-0350
Megan.lupo@bpu.nj.gov

Michael Kammer
Division of Water
Board of Public Utilities
44 South Clinton Ave, 3rd Fl., Suite 314
PO Box 350
Trenton, NJ 08625-0350
mike.kammer@bpu.nj.gov

Son Lin Lai, Ph.D., CFA Board of Public Utilities 44 South Clinton Ave, Suite 314 PO Box 350 Trenton, NJ 08625-0350 son-lin.lai@bpu.nj.gov

Mona Mosser Board of Public Utilities 44 South Clinton Ave, 3rd Fl., Suite 314 PO Box 350 Trenton, NJ 08625-0350 mona.mosser@bpu.nj.gov

Kyle Felton
Board of Public Utilities
44 South Clinton Ave, 3rd Fl., Suite 314
PO Box 350
Trenton, NJ 08625-0350
kyle.felton@bpu.nj.gov

Justin Cederberg
Board of Public Utilities
44 South Clinton Ave, 3rd Fl., Suite 314
PO Box 350
Trenton, NJ 08625-0350
justin.cederberg@bpu.nj.gov

AND OTHER TARIFF MODIFICATIONS

BPU DOCKET NO. WR17090985 OAL DOCKET NO. PUC 14251-2017 S

SERVICE LIST

Anthony Visco
Customer Assistance
Board of Public Utilities
44 South Clinton Ave, 3rd Fl., Suite 314
PO Box 350
Trenton, NJ 08625-0350
anthony.visco@bpu.nj.gov

Eric Hartsfield Customer Assistance Board of Public Utilities 44 South Clinton Ave, 3rd Fl., Suite 314 PO Box 350 Trenton, NJ 08625-0350 eric.hartsfield@bpu.nj.gov

DIVISION OF LAW

Alex Moreau, DAG Division of Law 124 Halsey Street P.O. Box 45029 Newark, NJ 07101 alex.moreau@dol.lps.state.nj.us

Veronica Beke, DAG Division of Law 124 Halsey Street P.O. Box 45029 Newark, NJ 07101 veronica.beke@dol.lps.state.nj.us

Emma Xiao, DAG Division of Law 124 Halsey Street P.O. Box 45029 Newark, NJ 07101 emma.xiao@dol.lps.state.nj.us Patricia Krogman, DAG Division of Law 124 Halsey Street P.O. Box 45029 Newark, NJ 07101 patricia.krogman@dol.lps.state.nj.us

Andrew Kuntz, DAG Division of Law 124 Halsey Street P.O. Box 45029 Newark, NJ 07101 andrew.kuntz@dol.lps.state.nj.us

Jason Andersen
Division of Law
124 Halsey Street
P.O. Box 45029
Newark, NJ 07101
Jason.andersen@law.njoag.gov

DIVISION OF RATE COUNSEL

Stefanie A. Brand, Esq., Director Division of Rate Counsel 140 East Front Street, 4th Floor PO Box 003 Trenton, NJ 08625 sbrand@rpa.nj.gov Debra F. Robinson, Esq. Division of Rate Counsel 140 East Front Street, 4th Floor PO Box 003 Trenton, NJ 08625 drobinso@rpa.nj.gov

AND OTHER TARIFF MODIFICATIONS BPU DOCKET NO. WR17090985 OAL DOCKET NO. PUC 14251-2017 S

SERVICE LIST

Christine Juarez, Esq.
Division of Rate Counsel
140 East Front Street, 4th Floor
PO Box 003
Trenton, NJ 08625
cjuarez@rpa.nj.gov

Brian O. Lipman, Litigation Manager Division of Rate Counsel 140 East Front Street, 4th Floor PO Box 003 Trenton, NJ 08625 blipman@rpa.nj.gov

Lisa Gurkas
Division of Rate Counsel
140 East Front Street, 4th Floor
PO Box 003
Trenton, NJ 08625
lgurkas@rpa.nj.gov

Susan E. McClure, Esq.
Division of Rate Counsel
140 East Front Street, 4th Floor
PO Box 003
Trenton, NJ 08625
smcclure@rpa.nj.gov

Kathryn Hart, Legal Assistant 140 East Front Street, 4th Floor PO Box 003 Trenton, NJ 08625 khart@rpa.nj.gov

NEW JERSEY AMERICAN WATER

Robert J. Brabston, Esq. New Jersey American Water 1025 Laurel Oak Road Voorhees, NJ 08043 robert.brabston@amwater.com

John Tomac New Jersey American Water 1025 Laurel Oak Road Voorhees, NJ 08043 John.tomac@amwater.com Suzana Duby, Esq. New Jersey American Water 167 John F. Kennedy Parkway Short Hills, NJ 07078 suzana.duby@amwater.com

Dante DeStefano New Jersey American Water 1025 Laurel Oak Road Voorhees, NJ 08043 dante.destefano@amwater.com

AND OTHER TARIFF MODIFICATIONS

BPU DOCKET NO. WR17090985 OAL DOCKET NO. PUC 14251-2017 S

SERVICE LIST

John Hildabrant, President Aqua New Jersey, Inc. 10 Black Forest Road Hamilton, NJ 08691 jhildabrant@aquaamerica.com

Anthony Zengaro, Chief Financial Officer City of Elizabeth - City Hall 50 Winfield Scott Plaza Elizabeth, NJ 07201 azengaro@elizabethnj.org

Joseph Pryor, P.E. 583 Edward Street Phillipsburg, NJ 08865 jbp_pe@yahoo.com

CONSULTANTS

Brian Kalcic
Excel Consulting
225 S. Meramec Avenue
Suite 720T
St. Louis, MO 63105
Excel.consulting@sbcglobal.net

Marlon Griffing, Ph.D.
Senior Consultant
938 June Avenue
St. Paul, Minnesota 55102
mgriffing@pcmgregcon.com

David Peterson
Chesapeake Regulatory Consultants Inc.
10351 Southern Maryland Blvd.
Suite 202
Dunkirk, MD 20754-9500
Davep@chesapeake.net

William R. Holzapfel, City Attorney City of Elizabeth - City Hall 50 Winfield Scott Plaza Elizabeth, NJ 07201 wholzapfel@elizabethni.org

Bridget Anderson, Business Administrator City of Elizabeth - City Hall 50 Winfield Scott Plaza Elizabeth, NJ 07201 banderson@elizabethnj.org

Anthony R. Francioso, Esquire Fornaro Francioso LLC 1540 Kuser Road, A-1 Hamilton, NJ 08619 afrancioso@fornarofrancioso.com

Robert Henkes Henkes Consulting 7 Sunset Road Old Greenwich, CT 06870 rhenkes@optonline.net

Howard J. Woods, Jr., P.E. Howard J. Woods, Jr. & Associates LLC 49 Overhill Road East Brunswick, NJ 08816 howard@howardwoods.com

Michael J. Majoros, Jr. Snavely, King, Majoros & Associates, Inc. P.O. Box 727 Millersville, MD 21108 mmajoros@snavely-king.com

BPU DOCKET NO. WR17090985 OAL DOCKET NO. PUC 14251-2017 S

SERVICE LIST

James Garren Snavely, King, Majoros & Associates, Inc. P.O. Box 727 Millersville, MD 21108 jgarren@snavely-king.com