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11/28/18

**T. DAVID WAND, ESQ.**

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CASE MANAGEMENT

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BOARD OF PUBLIC UTILITIES  
TRENTON, NJ

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BOARD OF PUBLIC UTILITIES  
TRENTON, NJ

November 16, 2018

Board of Public Utilities  
44 South Clinton Avenue, 9<sup>th</sup> Floor  
Trenton, New Jersey 08625

Attention: Aida Camacho-Welch, Secretary

**Re: Petition of Public Service Electric and Gas Company for Approval of Its Clean Energy Future – Energy Efficiency (“CEF-EE”) Program on a Regulated Basis Docket No. GO18101112 and EO18101113**

Dear Secretary Camacho-Welch:

Our office represents Philips Lighting North America Corporation (“Philips”) in connection with the above captioned matter. Enclosed herewith, on behalf of Philips, please find an original and ten (10) copies of its Request to Participate in the instant proceeding. In addition, please find an annexed Certification of T. David Wand, Esq., in support thereof. Kindly return a copy stamped “filed” in the enclosed self-addressed envelope.

I trust you will find the foregoing to be in order. Should you require any additional information, please do not hesitate to contact me.

Respectfully,



T. DAVID WAND

*EMS*

TDW/ms  
Enclosures  
cc: Service List (via email)

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CASE MANAGEMENT

NOV 23 2018

*Original* ✓

BOARD OF PUBLIC UTILITIES  
TRENTON, NJ

STATE OF NEW JERSEY  
BEFORE THE BOARD OF PUBLIC UTILITIES

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BOARD OF PUBLIC UTILITIES  
TRENTON, NJ

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IN THE MATTER OF THE PETITION OF )  
PUBLIC SERVICE ELECTRIC AND GAS )  
COMPANY FOR APPROVAL OF ITS CLEAN )  
ENERGY FUTURE-ENERGY EFFICIENCY )  
("CEF-EE") PROGRAM ON A REGULATED )  
BASIS )  
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BPU DOCKET NOS. GO18101112  
AND EO18101113

To: Aida Camacho-Welch, Secretary of the Board  
Board of Public Utilities  
44 South Clinton Avenue, 9th Floor  
Trenton, New Jersey 08625

**REQUEST FOR PARTICIPANT STATUS  
OF PHILIPS LIGHTING NORTH AMERICA CORPORATION**

The Philips Lighting North America Corporation ("Philips"), by its undersigned counsel, pursuant to the Order issued by the New Jersey Board of Public Utilities ("Board") on October 29, 2018, hereby formally requests that the Board grant Philips's request herein to participate with "participant" status in the above-captioned proceeding. Philips states in support thereof the following:

1. Philips is a global market leader with recognized expertise in the development, manufacture and sale of innovative, energy efficient lighting products, systems and services. Philips has been pioneering key breakthroughs in lighting for the past 126 years and been a driving force behind technological innovation in the lighting industry. Philips continues to take a leading position as the lighting industry transitions from conventional to more energy-efficient LED lighting technologies. The US headquarters of Philips is located in New Jersey with approximately 375 employees at that location. The Company understands the benefits of energy

efficiency lighting and lighting systems and is active in community outreach in New Jersey helping its citizens to achieve lighting efficiencies.

2. The Board's decision in this proceeding is expected to have an effect on Philips's operations in New Jersey. Philips will therefore likely be directly and specifically affected by the relief provided herein.

3. PSE&G's CEF-EE filing proposes to significantly expand energy efficiency deployment in its service territory with the creation of 22 new subprograms, including subprograms for energy efficient lighting incentives in the form of rebates for residential, commercial, and industrial customers. In total, PSE&G's CEF-EE Program proposes to commit up to \$2.5 billion in investment, with a \$283 million expense budget over the six-year term of the program, including a total of \$280 million in incentives for the installation of energy efficient products by residential customers alone. Accordingly, Philips has a significant interest in the Board's review of PSE&G's CEF-EE filing as it pertains to the benefit of energy efficient lighting products, systems, and services.

4. Philips's focus is distinct from other parties or participants in this case. Thus, no other party will represent the interests or insights of Philips in this case.

5. Philips has a history of coordinating its activities in dockets at the Board with other similar entities where appropriate. Philips will coordinate its representation with other similarly situated entities in this docket to the extent it finds such action appropriate.

6. In making this request, Philips asks that all communications and correspondence for this proceeding be directed to the following individuals:

Ben Brinkert, Esq.  
Philips Lighting North America  
Corporation  
3 Burlington Woods Drive  
Burlington, MA 01803, USA  
ben.brinkert@signify.com

Barbara Koonz, Esq.  
T. David Wand, Esq.  
Wilentz, Goldman & Spitzer, P.A.  
90 Woodbridge Center Drive, Suite 900  
Woodbridge, New Jersey 07095  
Tel: (732) 855-6050/6093  
bkoonz@wilentz.com  
dwand@wilentz.com

7. Due to Philips's experience in energy efficient lighting and related energy efficiency services, its participation as a Participant in this proceeding is likely to add constructively to the proceeding.


8. Philips will abide by any schedule set for this proceeding.

9. The granting of this Motion will not cause undue delay or confusion.

WHEREFORE, Philips respectfully submits that all factors for participation set forth in N.J.A.C. 17:27-16.6 weigh in favor of the granting of Philips' motion in the above-captioned proceeding, because Philips will provide a unique perspective and insight regarding the proposed CEF-EE Program and will add constructively to the case without causing undue delay and confusion.

Respectfully submitted,

WILENTZ, GOLDMAN & SPITZER, P.A.  
A Professional Association  
Attorneys for Proposed Participant Philips  
Lighting North America Corporation

By:   
T. DAVID WAND

Dated: November 16, 2018



**CERTIFICATION OF SERVICE**

I hereby certify that I have this day served via electronic mail copies of the foregoing Motion to Participate to the parties identified on the service list. An original and 10 copies have been forwarded via first class mail to Aida Camacho-Welch, Secretary, Board of Public Utilities.

Dated at Woodbridge, New Jersey, this 16th day of November, 2018.

By:   
T. DAVID WAND

STATE OF NEW JERSEY  
BEFORE THE BOARD OF PUBLIC UTILITIES

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BPU DOCKET NOS. GO18101112  
AND EO18101113

CERTIFICATION OF T. DAVID WAND, ESQ.  
IN SUPPORT OF PHILIPS LIGHTING NORTH AMERICA CORPORATION'S  
REQUEST FOR PARTICIPANT STATUS

T. David Wand, of full age, hereby certifies and says:

1. I am an attorney-at-law in the state of New Jersey and at the law firm of Wilentz, Goldman & Spitzer. We represent Philips Lighting North America Corporation ("Philips").
2. This certification is submitted in support of Philips's motion for participation in the above-captioned matter.
3. The basis for Philips's motion and information demonstrating that Philips's motion satisfies the New Jersey Board of Public Utilities' standard for participation is set forth in the Motion filed herewith.
4. Philips has reviewed the Order dated October 29, 2018, and understands that if participant status is granted, Philips will be bound to the requirements of the Order, as may be amended during the proceeding.

I certify that the above statements made by me are true and accurate to the best of my knowledge. I am aware that if any of the above statements made by me are willfully false, I am subject to punishment.

Respectfully submitted,

WILENTZ, GOLDMAN & SPITZER, P.A.  
A Professional Association  
Attorneys for Proposed Participant Philips  
Lighting North America Corporation

By:   
T. DAVID WAND

Dated: November 16, 2018