### COMPARATIVE BALANCE SHEETS

	ASSETS AND OTHER DEBITS	2020	<u>2019</u>	<u>2018</u>
101	WATER UTILITY PLANT	41,961,805	41,530,284	41,037,5
107	CONSTRUCTION WORK IN PROGRESS	1,859,449	238,729	97,8
111	Less: ACCUMULATED DEPRECIATION AND AMORTIZATION	13,482,842	12,931,050	12,442,7
	NET UTILITY PLANT	30,338,412	28,837,963	28,692,6
124	OTHER PROPERTY AND INVESTMENTS	365,288	375,557	387,2
	CURRENT AND ACCRUED ASSETS			
131	CASH AND WORKING FUNDS	1,146,451	243,854	251,9
142	CUSTOMER ACCOUNTS RECEIVABLE	1,005,384	888,589	947,5
143	OTHER ACCOUNTS RECEIVABLE	-	_	
154	MATERIAL AND SUPPLIES	76,326	74,294	71,2
165	PREPAYMENTS	117,376	93,448	112,0
174	MISC. CURRENT AND ACCRUED ASSETS			39,3
	TOTAL CURRENT AND ACCRUED ASSETS	2,345,537	1,300,185	1,422,1
	DEFERRED DEBITS			
183	OTHER DEFERRED DEBITS	13,433	26,697	54,9
	TOTAL ASSETS AND OTHER DEBITS	33,062,670	30,540,402	30,557,0
	TOTAL ASSETS AND OTHER SESTIO	33,002,010	30,340,402	30,337,0
	LIABILITIES AND OTHER CREDITS	33,002,070	30,340,462	30,337,
	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL	30,002,010	30,340,402	30,337,5
201	LIABILITIES AND OTHER CREDITS	318,730	318,730	
201	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL			318,7
201 211 216	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL COMMON STOCK	318,730	318,730	318,7 116,2
211	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL  COMMON STOCK  OTHER PAID-IN CAPITAL	318,730 116,294	318,730 116,294	318,7 116,2 6,982,6
211 216	PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS TOTAL PROPRIETARY CAPITAL LONG-TERM DEBT	318,730 116,294 8,271,128 8,706,152	318,730 116,294 7,495,234 7,930,258	318,7 116,2 6,982,6 7,417,6
211	PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS TOTAL PROPRIETARY CAPITAL	318,730 116,294 8,271,128	318,730 116,294 7,495,234	318,7 116,2 6,982,6 7,417,6
211 216	PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES	318,730 116,294 8,271,128 8,706,152 4,329,510	318,730 116,294 7,495,234 7,930,258 2,806,907	318,7 116,2 6,982,6 7,417,6 3,253,7
211 216 224 232	PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE	318,730 116,294 8,271,128 8,706,152 4,329,510	318,730 116,294 7,495,234 7,930,258 2,806,907	318,7 116,2 6,982,6 7,417,6 3,253,7
211 216 224 232 235	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE CUSTOMER DEPOSITS	318,730 116,294 8,271,128 8,706,152 4,329,510 672,231 79,808	318,730 116,294 7,495,234 7,930,258 2,806,907	318,7 116,2 6,982,6 7,417,6 3,253,7
211 216 224 232 235 236	PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE CUSTOMER DEPOSITS TAXES ACCRUED	318,730 116,294 8,271,128 8,706,152 4,329,510	318,730 116,294 7,495,234 7,930,258 2,806,907	318,7 116,2 6,982,6 7,417,6 3,253,7
211 216 224 232 235 236 237	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE CUSTOMER DEPOSITS TAXES ACCRUED INTEREST ACCRUED	318,730 116,294 8,271,128 8,706,152 4,329,510 672,231 79,808 5,210	318,730 116,294 7,495,234 7,930,258 2,806,907 553,702 100,438 7,213	318,7 116,2 6,982,6 7,417,6 3,253,7 674,4 77,4 13,0
211 216 224 232 235 236	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE CUSTOMER DEPOSITS TAXES ACCRUED INTEREST ACCRUED MISC. CURRENT AND ACCRUED LIABILITIES	318,730 116,294 8,271,128 8,706,152 4,329,510 672,231 79,808 5,210 297,588	318,730 116,294 7,495,234 7,930,258 2,806,907 553,702 100,438 7,213 260,107	318,7 116,2 6,982,6 7,417,6 3,253,7 674,4 77,4 13,0
211 216 224 232 235 236 237	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE CUSTOMER DEPOSITS TAXES ACCRUED INTEREST ACCRUED	318,730 116,294 8,271,128 8,706,152 4,329,510 672,231 79,808 5,210	318,730 116,294 7,495,234 7,930,258 2,806,907 553,702 100,438 7,213	318,116,2 6,982,6 7,417,6 3,253,1 674,4 77,4 13,6
211 216 224 232 235 236 237 242	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE CUSTOMER DEPOSITS TAXES ACCRUED INTEREST ACCRUED MISC. CURRENT AND ACCRUED LIABILITIES TOTAL CURRENT AND ACCRUED LIABILITIES  TOTAL CURRENT AND ACCRUED LIABILITIES  TOTAL CURRENT AND ACCRUED LIABILITIES	318,730 116,294 8,271,128 8,706,152 4,329,510 672,231 79,808 5,210 297,588 1,054,837	318,730 116,294 7,495,234 7,930,258 2,806,907 553,702 100,438 7,213 260,107 921,460	318,7 116,2 6,982,6 7,417,6 3,253,7 674,4 77,4 13,0 289,5 1,055,0
211 216 224 232 235 236 237 242	LIABILITIES AND OTHER CREDITS  PROPRIETARY CAPITAL COMMON STOCK OTHER PAID-IN CAPITAL UNAPPROPRIATED EARNED SURPLUS  TOTAL PROPRIETARY CAPITAL  LONG-TERM DEBT FIRST MORTGAGE-COBANK  CURRENT AND ACCRUED LIABILITIES ACCOUNTS PAYABLE CUSTOMER DEPOSITS TAXES ACCRUED INTEREST ACCRUED MISC. CURRENT AND ACCRUED LIABILITIES TOTAL CURRENT AND ACCRUED LIABILITIES	318,730 116,294 8,271,128 8,706,152 4,329,510 672,231 79,808 5,210 297,588 1,054,837	318,730 116,294 7,495,234 7,930,258 2,806,907 553,702 100,438 7,213 260,107 921,460	318,7 116,2 6,982,6 7,417,6 3,253,7 674,2 77,4 13,0 289,5 1,055,0 175,4

### **COMPARATIVE INCOME STATEMENTS**

ACCOUNTS	UTILITY OPERATING INCOME			22/2
		2020	2019	2018
400	OPERATING REVENUE	12,806,355	12,491,390	11,454,095
	OPERATING EXPENSES			
401	OPERATION EXPENSES	8,028,370	8,017,646	7,938,035
402	MAINTENANCE EXPENSES	667,450	629,432	711,715
403	DEPRECIATION EXPENSE	783,524	748,735	745,129
408	TAXES - OTHER THAN	1,888,753	1,783,577	1,756,744
409	INCOME TAXES	218,988	<u>192,750</u>	<u>32,901</u>
	TOTAL OPERATING EXPENSES	11,587,085	11,372,140	11,184,524
	NET OPERATING REVENUE	<u>1,219,270</u>	<u>1,119,250</u>	<u>269,571</u>
	OTHER INCOME			
419	INTEREST INCOME	33,170	33,119	45,540
421	MISC NONOPERATING	<u>355,000</u>	<u>0</u>	<u>0</u>
	TOTAL OTHER INCOME	<u>388,170</u>	<u>33,119</u>	<u>45,540</u>
	GROSS INCOME (LOSS)	<u>1,607,440</u>	<u>1,152,369</u>	<u>315,111</u>
	INTEREST CHARGES			
427	INTEREST ON LONG-TERM	227,768	214,396	248,090
431	OTHER INTEREST	<u>3,778</u>	<u>25,361</u>	<u>26,052</u>
	TOTAL INTEREST EXPENSE	<u>231,546</u>	239,757	<u>274,142</u>
		·		
	NET INCOME (LOSS)	1,375,894	912,612	<u>40,969</u>

### **COMPARATIVE SCHEDULE OF OPERATING REVENUES**

ACCOUNTS	SALES OF WATER	2020	2019	2018
			·	
461	METERED SALES TO GENERAL CUSTOMERS	11,660,948	11,339,316	10,346,204
462	PRIVATE FIRE PROTECTION SERVICE	142,557	141,203	132,117
463	PUBLIC FIRE PROTECTION SERVICE	488,403	488,403	481,778
466	SALES FOR RESALE	104,025	104,025	97,505
	TOTAL SALES OF WATER	12,395,933	12,072,947	11,057,604
	OTHER OPERATING REVENUES			
471	MISCELLANEOUS SERVICE REVENUES	15,854	28,603	22,422
472	RENTS - WATER PROPERTY	394,009	388,619	372,348
474	OTHER WATER REVENUES	<u>559</u>	1,220	1,721
	TOTAL OTHER OPERATING REVENUES	410,422	418,442	396,491
	TOTAL OPERATING REVENUES	12,806,355	12,491,389	11,454,095

#### SCHEDULES OF OPERATION AND MAINTENANCE EXPENSE ACCOUNTS

	And the state of t	2020	The State of the S	2019	100 V 380 5 41	2018	
		OPERATION MA	INTENANCE	OPERATION MA	INTENANCE	OPERATION MAI	NTENANCE
601	1. SOURCE OF SUPPLY Operation Labor and Expenses	18,585		17 022		20.100	
602	Purchased Water	4,031,949	<del></del>	17,272 4,167,762		20,130 4,064,338	
603	Miscellaneous Expenses	6,505	*	6,347	<del></del>	5,817	
604	Rents		•		•		
611	Maintenance of Structures and Improvements	-	165	-	755	-	5,38
614	Maintenance of Wells and Springs		42,000		38,291	` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `	37,08-
616	Maintenance of Supply Mains		0				<i>-</i>
	Total Source of Supply Expenses	4,057,039	42,165	4,191,381	39,046	4,090,285	42,473
	2. PUMPING EXPENSES			~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			
620	Operation Supervision and Engineering	176,834	*	197,293	*	216,947	-
623	Fuel or Power Purchased for Pumping	224,163	*	222,888		225,537	
626 631	Miscellaneous Expenses  Maintenance of Structures and Improvements	6,094		5,832		5,601	
632	Maintenance of Power Production Equipment	•	0	·			41
633	Maintenance of Pumping Equipment	-	34,315	·	22,596		24,130
	Total Pumping Expenses	407,091	34,315	426,013	22,596	448,085	24,178
	3. WATER TREATMENT EXPENSES						
640	Operation Supervision and Engineering	240,642		250,430		205,141	
641	Chemicals	79,781		75,838	*	69,563	<u>:</u>
642	Operation Labor and Expenses	71,089	•	49,030	-	42,266	
643	Miscellaneous Expenses	53,392	-	52,913		53,506	
650	Maintenance of Supervision and Engineering		43,784				
651	Maintenance of Structures and Improvements	*	63,804		72,845	*	65,56
652	Maintenance of Water Treatment Equipment Total Water Treatment Expenses		3,906	·	15,397		15,18
		444,904	111,494	428,211	88.242	370,476	80,745
660	4. TRANSMISSION AND DISTRIBUTION EXPENSES Operation Supervision and Engineering	174.425		162,786	A	174,744	
661	Storage Facilities Expenses	9,187	•	6,284	,	8,564	
662	Transmission and Distribution Lines Expenses	11,030	*	14,327		13,927	
663	Meter Expenses	610	•	3,156	-	3,293	
665	Customer Installation Expenses Miscellaneous Expenses	(3,450)	······	-13,271		-8,607	<u>-</u>
670	Maintenance Supervision and Engineering	191,932	268,207	202,596	227,059	201,643	234,109
672	Maintenance of Distribution Reservoirs and Standpipes		91,000		107,223		128,67
673	Maintenance of Transmission and Distribution Mains		37,443	-	16,581	······································	86,838
675	Maintenance of Services	*	28,701		56,619		51,375
676	Maintenance of Meters				42		
677	Maintenance of Hydrants		(9,677)		19,419		2,113
678	Maintenance of Miscellaneous Plant	· · · · · · · · · · · · · · · · · · ·	44,345		37,906		45,983
-	Total Transmission and Distribution Mains	383,734	460,019	375,878	464,849	393,564	549,091
	5. CUSTOMER ACCOUNTS						
901 902	Supervision Meter Reading Expenses	393,274	*	318,844	····	305,010	
903	Customer Records and Collection Expenses	3,792 174,188	· · · · · · · · · · · · · · · · · · ·	3,803 192,755		5,862	*
904	Uncollectible Accounts	15,643	······	192,753	-	148,341	
905	Miscellaneous Customer Accounts Expenses	9,209		10.082	*	11,219	
	Total Customer Accounts Expenses	596,106		538,205		481,536	
920	7. ADMINISTRATIVE AND GENERAL EXPENSES Administrative and General Salaries	749.630		740,120		794,437	
	Office Supplies and Other Expenses	77,650	<del></del>	73,275		794,431	······
921	Outside Services Employed	144,509		112,807	<u>:</u>	98,219	<del></del>
921 923	Property Insurance	116,878		110,669		111,162	······································
923 924	Troperty meanance			38,598		37,332	
923 924 925	Injuries and Damages	32,207					
923 924 925 926	Injuries and Damages Employee Pensions and Benefits	608.011		585,178	•	619,053	
923 924 925 926 928	Injuries and Damages Employee Pensions and Benefits Regulatory Commission Expenses	608.011 10,000		585,178 15,000	*	619,053 45,996	
923 924 925 926 928 930	Injuries and Damages Employee Pensions and Benefits Regulatory Commission Expenses Miscellaneous General Expenses	608.011 10.000 55,659	*	585,178 15,000 74,700		619,053 45,996 73,425	
923 924 925 926	Injuries and Damages Employee Pensions and Benefits Regulatory Commission Expenses	608.011 10,000		585,178 15,000	*	619,053 45,996	15,228

### COMPARATIVE SCHEDULE OF TAXES OTHER THAN INCOME TAXES

FEDERAL TAXES	2020	2019	2018
FEDERAL PAYROLL TAXES	<u>145,587</u>	<u>137,773</u>	138,245
TOTAL FEDERAL TAXES	145,587	<u>137,773</u>	138,245
			***************************************
STATE TAXES			
UNEMPLOYMENT	16,269	17,134	21,079
EXCISE TAXES	183,040	171,424	168,822
PUBLIC COMMUNITY WATER TAX	14,544	13,979	13,743
MISCELLANEOUS TAXES	0	0	325
BPU ANNUAL ASSESSMENT	29,425	32,272	29,303
TOTAL STATE TAXES	243,278	234,809	233,272
LOCAL TAXES			
GROSS RECEIPTS	904,423	828,290	815,913
LOCAL PROPERTY	35,568	39,600	34,326
FRANCHISE	559,897	543,105	534,989
TOTAL LOCAL TAXES	1,499,888	1,410,995	1,385,228
TOTAL TAXES OTHER THAN INCOME TAXES	1,888,753	1,783,577	1,756,745

### PROFORMA STATEMENT OF REVENUE & EXPENSES UNDER PRESENT & PROPOSED RATES

		Test Year	Under Prese	ent Rates	Under Propo	sed Rates
ACCO	DUNTS	Dec 31, 2021	adjustment	proforma	adjustment	proforma
	UTILITY OPERATING INCOME					
400	Operating Revenues	12,217,635	(39,900)	12,177,735	2,292,237	14,469,972
	Other Operating Revenues	399,000	(95,000)	304,000		304,000
	OPERATING EXPENSES					
401	Operation Expense	8,285,664	1,184,303	9,469,967		9,469,967
402	Maintenance Expense	769,285	0	769,285		769,285
403	Depreciation Expense	765,566	73,390	838,956		838,956
408	Taxes - Other than Income	1,967,620	(22,215)	1,945,405	313,120	2,258,524
409	Income Taxes	130,652	(130,652)	0	262,562	262,562
	TOTAL OPERATING EXPENSE	11,918,787		13,023,613	575,681	13,599,294
	NET OPERATING REVENUE	697,848		(541,878)	1,716,556	1,174,678
	OTHER INCOME					
419	CoBank Patronage Distribution (Equity & Cash)	35,685	(5,685)	30,000		30,000
	TOTAL OTHER INCOME	35,685		30,000		30,000
	TOTAL INCOME	733,533		(511,878)		1,204,678
	OTHER CHARGES					
427	Interest Expense - Co-Bank	222,531	(25,085)	197,446		197,446
431		19,500	0	19,500		19,500
	TOTAL OTHER CHARGES	242,031		216,946		216,946
	NET INCOME	491,502		(728,824)		987,732

# GORDON'S CORNER WATER COMPANY EXPLANATION OF TEST YEAR

The Company's test year is the 12 months ended December 31, 2021 which consists of Five (5) months of "actual", and Seven (7) months of "estimated" results.

## TEST YEAR OPERATION AND MAINTENANCE EXPENSES

ACCOUNTS	TEST YEAR 12/31/21	OPERATION	MAINTENANCE	TOTAL
600-617	Source of Supply	4,122,985	48,800	4,171,785
620-633	Pumping	424,619	13,062	437,681
640-652	Water Treatment	442,069	127,707	569,776
660-678	Transmission & Distribution	410,564	565,856	976,420
901-905	Customer Accounts	613,091	0	613,091
920-932	Administrative & General	2,272,336	13,860	2,286,196
401 & 402	TOTAL O & M EXPENSES	8,285,664	769,285	9,054,949

### **BREAKDOWN OF TEST YEAR REVENUES**

Accounts		TEST YEAR 12/31/21
	SALES OF WATER	
461	Metered Sales to General Customers	11,456,252
461	Purchased Water Adjustment Clause	0
462	Private Fire Protection	142,417
463	Public Fire Protection	490,940
466	Sales For Resale	104,025
471 & 474	Miscellaneous Service/Other Water Revenue	24,000
	TOTAL SALES OF WATER	12,217,635
	OTHER OPERATING REVENUES	
472	Rents From Water Property (Cellular Rental)	399,000
	TOTAL OTHER OPERATING REVENUES	399,000
	TOTAL OPERATING REVENUES	12,616,635

## STATEMENT OF TAXES - OTHER THAN INCOME TAXES

ACCOUN	TS	TEST YEAR 12/31/21	Proforma Present Rate
	FEDERAL TAXES		
408.2	Federal Insurance Contribution Act (FICA)	165,760	170,733
108.3	Federal Unemployment	1,050	1,082
	TOTAL FEDERAL TAXES	166,810	171,814
	STATE TAXES		
08.6	Unemployment & Disability	20,232	20,839
08.9	Excise Tax	187,934	185,102
08.7	BPU/RC Assessments	35,177	35,177
08.10	PCWT	14,000	14,100
	TOTAL STATE TAXES	257,343	255,218
	LOCAL TAXES		
08.1	Gross Receipts	928,604	913,330
08.4	Local Property	39,996	39,996
08.5	Franchise	574,867	565,047
	TOTAL LOCAL TAXES	1,543,467	1,518,373
108	TOTAL TAXES - OTHER THAN INCOME	1,967,620	1,945,405
	Increase in Taxes -Other Than Income		(22,215)
	Under Present Rates		A

### PROJECTED BALANCE SHEET AS OF December 31, 2021

ACCOUN	TS		
	ASSETS AND OTHER DEBITS		
101	WATER UTILITY PLANT	46,474,255	
107	CONSTRUCTION WORK IN PROGRESS	-	
111	LESS: ACCUMULATED DEPRECIATION AND AMORTIZATION	14,023,015	
	NET UTILITY PLANT		32,451,240
124	OTHER PROPERTY AND INVESTMENTS		356,226
	CURRENT AND ACCRUED ASSESTS		
131	CASH AND WORKING FUNDS	208,451	
142	CUSTOMER ACCOUNTS RECEIVABLE	878,738	
154 165	MATERIALS AND SUPPLIES PREPAYMENTS	78,000 152,863	
	TOTAL CURRENT & ACCRUED ASSETS		1,318,052
	DEFERRED DEBITS		
186	UNAMORTIZED RATE CASE EXPENSES	50,000	
186	UNAMORTIZED DEFERRED DEBITS	-	
186	UNAMORTIZED DEBT ISSUANCE EXPENSE	8,809	
	TOTAL DEFFERED DEBITS		58,809
	TOTAL ASSETS AND OTHER DEBITS	-	34,184,327
	LIABILITIES AND OTHER CREDITS		
	PROPRIETARY CAPITAL		
201	COMMON STOCK ISSUES	318,730	
211	PAID IN CAPITAL	116,294	
216	UNAPPROPRIATED EARNED SURPLUS	8,362,630	
	TOTAL PROPRIETARY CAPITAL		8,797,654
	LONG-TERM DEBT		
224	FIRST MORTGAGE - COBANK		3,826,386
	CURRENT AND ACCRUED LIABILITIES		
231	LINE OF CREDIT	1,000,000	
232	ACCOUNTS PAYABLE TRADE	926,914	
235	CUSTOMER DEPOSITS	75,000	
236	TAXES ACCRUED AND PAYABLE	5,210	
242	MISC CURRENT & ACCRUED LIABILITIES	324,000	
	TOTAL CURRENT & ACCRUED LIABILITIES		2,331,124
252.	00 ACCUMULATED DEFERRED INCOME TAXES		299,821
271	CONTRIBUTIONS IN AID OF CONSTRUCTION		18,929,342
	TOTAL LIABLITIES AND OTHER CREDITS	==	34,184,327

# SUMMARY OF ADJUSTMENTS TO TEST YEAR

	<u>Test Year</u>	Adjustment	Proforma Present Rates
OPERATING REVENUE CELLULAR REVENUE	12,217,635 399,000	(39,900) (95,000)	12,177,735 304,000
OPERATION EXPENSE ADJUSTMENTS			
PURCHASED WATER RATE CASE ALL OTHER OPERATION EXPENSES	4,098,844 0 4,186,820	1,037,303 50,000 97,000	5,136,147 50,000 4,283,820
TOTAL OPERATION EXP ADJUSTMENTS  MAINTENANCE EXPENSE ADJUSTMENTS	8,285,664	1,184,303	9,469,967
ALL OTHER MAINTENANCE EXPENSES	769,285	0	769,285
TOTAL MAINTENANCE EXP ADJUSTMENTS	769,285	0	769,285
DEPRECIATION	765,566	73,390	838,956
TAXES OTHER THAN INCOME TAXES	1,967,620	(22,215)	1,945,405
INCOME TAXES	130,652	(130,652)	0
INTEREST EXPENSE - COBANK	222,531	(25,085)	197,446

### GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR OPERATING REVENUES AND CELLULAR REVENUES

#### Adjustment to Revenues Under Present Rates

The \$ (39,900) adjustment to pro forma operating revenues under present rates was determined as follows:

Based on the Howard J. Woods regression analysis utilized to calculate the Company's pro forma consumption in the previous base rate case, BPU Docket # WR18030268, the Company has calculated a decrease to test year consumption of 7 MG which yields proforma consumption under present rates of 1,397,000 thousand gallons. The regression analysis was updated to encompass the water sales years 2011-2020. It does not include the Sales For Resale Englishtown consumption of 18,250 thousand gallons, similar to the methodology utilized in the previous base rate case.

The \$ (95,000) adjustment to pro forma cellular revenues is based on the merger between T-Mobile and Sprint and the forecasted loss of Sprint as a tenant at two (2) of the Company's water tank properties in 2022.

# GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR PURCHASED WATER COST

The company's diversion from its ground water sources is limited to a maximum annual diversion of 804.277 MG. The balance of the water needed to serve its customers is purchased from the Marlboro Township Water Utility Division and Suez-Matchaponix pursuant to long term water supply agreements.

The increase in the Company's water purchase costs in the amount of \$1,037,303 is due primarily to an anticipated increase in the rates and charges of the Marlboro Township Water Utility Division (whose own rates will increase as a result of a rate increase that is pending before the NJBPU by Middlesex Water Company under Docket #WR21050813) and an overall rate increase of 5.51% approved for Suez on May 19, 2021 by the NJBPU under Docket #WR20110729.

### GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR RATE CASE EXPENSES

The Company's anticipated rate case expenses for this proceeding are \$100,000 amortized over a 2-year period.

Regarding the legal fee component, the Company has retained Stephen Genzer, Esq. of the law firm of Saul Ewing Arnstein & Lehr, LLP for an agreed upon, estimated fee of \$75,000, to perform all legal services required in this matter, including but not limited to the review and analysis of all exhibits, preparation and filing of the necessary Petition and supporting exhibits with the Board of Public utilities, reviewing all discovery and the Company's responses thereto, attending all meetings, settlement or other conferences, drafting any stipulation agreements, representing the Company at the public hearing in the service area and all other services needed to conclude the matter by means of settlement. It does not include any costs related to hearings or litigation at OAL.

Guastella Associates, LLC has been retained to prepare a Cost of Service Study at an estimated cost of \$25,000. This fee includes filing the COSS and related testimony.

Costs are broken down as follows:

	NAME AND FIRM	ESTIMATED COST
Legal	Stephen Genzer, Esq Saul Ewing Arnstein & Lehr, LLP	\$75,000
Cost of Service	John F. Guastella, President Guastella Associates, LLC	\$25,000
	<u>Total</u>	\$100,000
	Amortization Period	2 Years
	ANNUAL RECOVERY OF CURRENT RATE CASE EXPENSES	<u>\$50,000</u>

# EXPLANATION OF ADJUSTMENT TO TEST YEAR OPERATION & MAINTENANCE EXPENSES

### **OPERATION:**

An increase in payroll in the pro forma period in the amount of 67,000 based on 2022 annual salary and wage increases.

An increase in employee benefits in the pro forma period in the amount of \$30,000 to account for increases in 2022.

### **MAINTENANCE:**

No pro forma adjustment.

# GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR DEPRECIATION

The Company calculates depreciation on utility plant in service over established services lives. For the year an asset is placed in service, a half year convention is used to calculate the depreciation recovery. The accompanying Schedule N of utility plant in service at December 31, 2021 reflects the test year and pro forma year depreciation expense and the related adjustment to the test year of \$ 73,390.

In determining the revenue requirement, only depreciation on company financed plant investment has been reflected. <u>No</u> recovery for CIAC depreciation is sought, which is consistent with <u>all</u> prior rate making treatment.

# GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR TAXES OTHER THAN INCOME TAXES

### **Payroll and Property Taxes**

The Company is reflecting a \$5,611 increase in payroll and property taxes for the proforma period.

### **Revenue Taxes (Under Present Rates)**

The Company is reflecting a decrease in operating revenue under present rates of \$ (39,900). The related decrease in revenue taxes amounts to \$ (27,826).

Summary of Increase and Adjustment	
Payroll and Property Taxes Revenue Taxes	\$ 5,611 \$ <u>(27,826)</u>
<u>Total</u>	<u>\$ (22,215)</u>

# GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR INCOME TAXES

### **Pro Forma Year Under Present Rates**

The Company is reflecting a net income of \$ (728,824) in the pro forma year under present rates which produces \$0 for income taxes in the pro forma year under present rates.

### **Pro Forma Year - Proposed Rates**

The Company has calculated applicable Federal Income Taxes at the maximum corporate income tax rate at the calculated taxable income. Under the current internal revenue code, the Company is utilizing a tax rate of 21%.

### GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR INTEREST EXPENSE

#### CoBank, ACB

The Company has five outstanding long term loans from CoBank used to fund additions to utility plant.

The first loan of \$2,500,000 was approved October 23, 1996 by the BPU under Docket #WF96080588. It carries an interest rate of 8.75%. This loan will be fully paid off by December 31, 2021 and is not reflected on the Company's pro forma balance sheet or Schedule T of this petition.

The second loan of \$2,000,000 was approved November 23, 1998 by the BPU under Docket #WF98090974. It carries an interest expense rate of 8.1% and matures in 2024.

The third loan of \$1,500,000 was approved December 5, 2002 by the BPU under Docket #WF02080529. It carries an interest rate of 7.31% and matures in 2028.

The fourth loan of \$1,500,000 was approved January 18, 2012 by the BPU under Docket #WF11110801. It carries an interest rate of 4.76% and matures in 2033.

The fifth loan of \$2,000,000 was approved November 13, 2019 by the BPU under Docket #WF19091004. It carries an interest rate of 4.18% and matures in 2041.

12,616,635

# TEST YEAR REVENUES UNDER PRESENT RATES TEST YEAR CUSTOMER COUNT @ 12/31/21

TEST YEAR REVENUES UNDER PRESENT RATES

TEST YEAR CUSTOMER COUNT @ 12/31/21				
METER SIZE	QUANTITY	PRESENT TARIF		ANNUAL <u>FIXED REVENUES</u>
GENERAL METERED SERVICES				
5/8"	10194	\$16.25	x12	1,987,830
3/4"	4214	\$24.38	x12	1,232,848
1"	60	\$40.63	x12	29,254
1 1/2"	12	\$81.23	×12	11,697
2"	48	\$129.96	x12	74,857
4"	18	\$406.13	x12	87,724
6"	3	\$812.30	x12	29,243
TOTAL FIXED SERVICE REVENUE	:			3,453,452
PRIVATE FIRE SERVICE				
2"	14	\$7.51	x12	1,262
4"	16	\$37.46	x12	7,192
6"	37	\$74.90	x12	33,256
8"	70	\$119.89	x12	100,708
TOTAL PRIVATE FIRE REVENUE				142,417
PUBLIC FIRE SERVICE		ANNUAL RATE		
HYDRANTS	1161	\$422.86		490,940
TOTAL PUBLIC FIRE REVENUE				490,940
SALES FOR RESALE-ENGLISHTO	WN (18,250 TG X 5.70,	/1,000 GAL)		104,025
TOTAL REVENUES OTHER THAN	FROM COMSUMPTION	N		
AND MISC. SERVICE REVENUE				4,190,835
MISCELLANEOUS SERVICE/OTHE	24,000			
RENTS FROM WATER PROPERTY	(Cellular Rental)			399,000
CONSUMPTION REVENUE ( 1,40	8,002,800			

# Schedule N

		PLANT COST 12/31/20	ADDITIONS	RETIREMENTS	PLANT COST 12/31/21	DEPRECIATION RATES	TEST YEAR DEPRECIATION	PRO FORMA DEPRECIATION
ACCT#	DESCRIPTION							
301	Organization	7,529			7,529			
	S/S - Land	189,017			189,017			
	S/S - Structures & Imp.	63,570			63,570	2.5	1,349	1,349
	S/S - Wells	3,290,941	1,436,022		4,726,963	4	73,784	102,504
	S/S - Supply Mains	466,132	8,000		474,132	2	9,403	9,483
317	S/S - Other Water Source	9,579			9,579	2	192	191
320	Pump - Land	3,665			3,665			
321	Pump - Structures & Imp.	397,226			397,226	10	196	34
325	Pump - Electric Pump Equip.	2,947,239	2,060,071	76,105	4,931,205	5	169,791	213,842
331	W/T - Structures & Imp.	689,036	10,000		699,036	3	18,445	18,595
332	W/T - Water Treatment Equip.	2,292,434	20,000		2,312,434	4	57,470	56,566
340	T&D - Land	68,864			68,864			
341	T&D - Structures & Imp.	102,671			102,671	2	2,053	2,053
342	T&D - Standpipes	3,633,077	135,000		3,768,077	5	85,687	89,062
343	T&D - Trans. & Dist. Mains	17,574,474	430,356		18,004,830	2	38,631	39,599
345	T&D - Services	4,132,221	230,000		4,362,221	2	30,155	32,400
346	T&D - Meters	2,458,828	220,000	143,475	2,535,353	5	121,268	121,901
347	T&D - Meter Installation	21,563	·	5,812		5	787	437
348	T&D - Hydrants	1,663,049	75,000	ŕ	1,738,049	2	28,494	29,233
	T&D - Other Trans. & Dist.	5,830	.,		5,830	5		,
390	G/P - Structures & Imp.	244,145			244,145	2	4,883	4,883
391	G/P - Office Furn. & Equip.	583,024	13,000		596,024	10	40,562	40,992
	G/P - Transportation Equip.	487,225			487,225	33.3	36,516	25,889
	G/P - Tool, Shop & Garage	526,007	100,392		626,399	10	45,899	49,942
	G/P - Communication Equip.	88,859	,		88,859	10	-,	0
	G/P - Other Tangible Property	15,601			15,601	10		n
	TOTALS	41,961,806	4,737,841	225,392	46,474,255		<u>765,566</u>	<u>838,956</u>

### **PURCHASED WATER**

SOURCE OF SUPPLY         FER 1,000           MINIMUM TAKE OR PAY @ 1.5 MG PER DAY:         SUEZ-MATCHAPONIX         547,500         \$2.8957         \$1,585,396           MARLBORO TWP. WATER UTILITY DIVISION         547,500         \$6.48539         \$3,550,751           PLANT PRODUCTION         804,277         N/A         0           TOTAL SOURCE OF SUPPLY         1,899,277         5,136,147           TEST YEAR         4,098,844           ADJUSTMENT         1,037,303	i oncinio	DED WITTER	C	OST	
MINIMUM TAKE OR PAY @ 1.5 MG PER DAY:  SUEZ-MATCHAPONIX 547,500 \$2.8957 \$1,585,396  MARLBORO TWP. WATER UTILITY DIVISION 547,500 \$6.48539 \$3,550,751  PLANT PRODUCTION 804,277 N/A 0  TOTAL SOURCE OF SUPPLY 1,899,277  TOTAL PROFORMA WATER COST 5,136,147  TEST YEAR 4,098,844			I	PER 1,000	
SUEZ-MATCHAPONIX         547,500         \$2.8957         \$1,585,396           MARLBORO TWP. WATER UTILITY DIVISION         547,500         \$6.48539         \$3,550,751           PLANT PRODUCTION         804,277         N/A         0           TOTAL SOURCE OF SUPPLY         1,899,277         5,136,147           TOTAL PROFORMA WATER COST         5,136,147         4,098,844	SOURCE OF SU	<u>JPPLY</u>	THOUSAND GALLONS	<u>SALLONS</u>	TOTAL COST
SUEZ-MATCHAPONIX         547,500         \$2.8957         \$1,585,396           MARLBORO TWP. WATER UTILITY DIVISION         547,500         \$6.48539         \$3,550,751           PLANT PRODUCTION         804,277         N/A         0           TOTAL SOURCE OF SUPPLY         1,899,277         5,136,147           TOTAL PROFORMA WATER COST         5,136,147         4,098,844	MINIMUM TAKE	E OR PAY @ 1.5 MG PER DAY:			
PLANT PRODUCTION TOTAL SOURCE OF SUPPLY 1,899,277  TOTAL PROFORMA WATER COST TEST YEAR 4,098,844		-	547,500	\$2.8957	\$1,585,396
TOTAL SOURCE OF SUPPLY  TOTAL PROFORMA WATER COST  TEST YEAR  1,899,277  5,136,147  4,098,844	MARLBORO TWI	P. WATER UTILITY DIVISION	547,500	\$6.48539	\$3,550,751
TOTAL PROFORMA WATER COST 5,136,147 TEST YEAR 4,098,844	PLANT PRODUC	TION	804,277	N/A	0
TEST YEAR 4,098,844		TOTAL SOURCE OF SUPPLY	1,899,277		
		TOTAL PROFORMA WATER COST			5,136,147
ADJUSTMENT 1,037,303		TEST YEAR			4,098,844
		ADJUSTMENT			1,037,303

# GORDON'S CORNER WATER COMPANY EXPLANATION OF ADJUSTMENT TO TEST YEAR RATE BASE

The Company has shown rate base as of December 31, 2021 to reflect utility plant in service at that date less accumulated depreciation, contributions in aid (CIAC), and customer advances for construction. No post test year plant additions are proposed in this filing. Working capital, inventory, and prepayments which consist primarily of prepaid revenue taxes, have been included.

The Company is requesting a working capital allowance of 1/12 of O&M Expenses. A 1/12 working capital allowance is reasonable since the company bills monthly in arrears and in light of the severe cash flow impact of large water purchase costs payable monthly throughout the year pursuant to the Company's water purchase agreements.

# COMPUTATION OF RATE BASE AND REQUIRED RETURN

GROSS UTILITY PLA	NT AT DECEMBER 31, 2021	46,474,255
LESS: ACCUMULATE	ED DEPRECIATION	14,023,015
CONTRIBUTIONS IN	AID OF CONSTRUCTION	18,929,342
NET UTILITY PLANT		13,521,898
OTHER INCREASES	(DECREASES) FOR RATE BASE	
INCREASES:		
	INVENTORY	78,000
	PREPAYMENTS	152,863
	WORKING CAPITAL ALLOWANCE (1/12)	853,237
(DECREASES)		
	DEFERRED INCOME TAXES	299,821
	CUSTOMER DEPOSITS	75,000
RATE BASE		14,231,177
OVERALL RATE OF	RETURN	8.25%
REQUIRED UTILITY	OPERATING INCOME	1,174,678

# COMPUTATION OF REQUIRED REVENUE AND REQUIRED REVENUE INCREASE

OPERATION AND MAINTENANCE EXPENSES		10,239,252
DEPRECIATION EXPENSE		838,956
TAXES	1,945,405	
LESS: REVENUE TAXES	1,663,479	281,926
FEDERAL INCOME TAXES		262,562
PROPOSED RETURN		1,174,678
LESS: CELLULAR REVENUE		304,000
REVENUE REQUIRED BEFORE REVENUE TAXES		12,493,374
REQUIRED REVENUE FROM OPERATIONS AFTER REVE	NUE TAXES	14,469,972
CURRENT REVENUE FROM OPERATIONS		12,177,735
REQUIRED INCREASE IN OPERATING REVENUES		2,292,237
PERCENT INCREASE IN OPERATING REVENUES OVER P	PRESENT REVENUES	18.82%
PROOF OF REVENUE TAXES		
REVENUE REQUIRED FROM OPERATIONS		14,469,972
REVENUE TAX RATES:		
GROSS RECEIPTS TAX	7.50%	
FRANCHISE TAX	4.64%	
EXCISE TAX	1.52%	
	13.66%	
TOTAL REVENUE TAXES	13.00%	1,976,598
PRESENT REVENUE TAXES		1,663,479
		2,000,470
INCREASE IN REVENUE TAXES		313,120

## **COMPUTATION OF INCOME TAXES**

PROPOSED UTILIT	PROPOSED UTILITY OPERATING INCOME AND RETURN		
LESS:	INTEREST EXPENSE	216,946	
ADD:	NON OPERATING INCOME	30,000	
NET INCOME AFT	ER TAXES	987,732	
INCOME TAX COM	<u>MPUTATION</u>		
TAXABLE INCOME	(NET INCOME DIVIDED BY INVERSE OF 21% TAX RATE)	1,250,294	
TAX RATE		21%	
INCOME TAXES		262,562	
INCOME TAX EXP	ENSE PRO FORMA PRESENT RATES	0	
INCOME TAX EXP	ENSE ADJUSTMENT UNDER PROFORMA PROPOSED RATES	262,562	

# CAPITAL STRUCTURE AND RATE OF RETURN @ December 31, 2021

	AMOUNT	% OF TOTAL	COST FACTOR	WEIGHTED COST
CO-BANK	480,444	3.81%	8.10%	0.31%
CO-BANK	415,000	3.29%	7.31%	0.24%
CO-BANK	996,031	7.89%	4.76%	0.38%
CO-BANK	1,934,911	15.33%	4.18%	0.64%
	3,826,386	30.31%	5.16%	1.56%
EQUITY	8,797,654	69.69%	9.60%	6.69%
	12,624,040	100.00%		8.25%

### REVENUES UNDER PROPOSED TARIFF RATES

METER SIZE	QUANTITY	RATE (Monthly)	ANNUAL <u>FIXED REVENUES</u>	% INCREASE		
GENERAL METER	RED SERVICES					
5/8"	10194	\$21.20	2,593,354			
3/4"	4214	\$28.02	1,416,915			
1"	60	\$41.87	30,146			
1 1/2"	12	\$76.01	10,945			
2"	48	\$116.97	67,375			
4"	18	\$289.16	62,459			
6"	3	\$570.60	20,542			
TOTAL FIXED SE	RVICE REVENUE		\$4,201,736	21.70%		
PRIVATE FIRE SE	ERVICE					
2"	14	\$7.51	1,262			
4"	16	\$37.46	7,192			
6"	37	\$74.90	33,256			
8"	70	\$119.89	100,708			
TOTAL PRIVATE	FIRE REVENUE		\$142,417	0.00%		
PUBLIC FIRE SEF	RVICE	ANNUAL RATE				
HYDRANTS	1161	\$439.77	510,578			
			***************************************			
TOTAL PUBLIC F	FIRE REVENUE		\$510,578	4.00%		
SALES FOR RESA	ALE-ENGLISHTOWN 18,250 TG X	\$5.7 /TG	\$104,025	0.00%		
AND MISC. SER	ES OTHER THAN FROM COMSUMF EVICE REVENUE	\$4,958,756				
MISCELLANEOU	JS SERVICE/OTHER WATER REVEN	UE	24,000			
RENTS FROM W	VATER PROPERTY(Cellular Rental)		304,000			
CONSUMPTION	N REVENUE 1,39	97,000 TG X \$6.79 /TG	9,487,216	19.14%		
PROFORMA R	REVENUES UNDER PROPOSED	\$14,773,972				

### COMPARISON OF PRESENT AND PROPOSED RATES

	PRESENT TARIFF	PROPOSED	% TO
METER SIZE	RATE (MONTHLY)	RATES	INCREASE
GENERAL METERED SERVICES			
5/8"	\$16.25	\$21.20	30.5%
3/4"	\$24.38	\$28.02	14.9%
1"	\$40.63	\$41.87	3.1%
1 1/2"	\$81.23	\$76.01	-6.4%
2"	\$129.96	\$116.97	-10.0%
4"	\$406.13	\$289.16	-28.8%
6"	\$812.30	\$570.60	-29.8%
8"	\$1,300.43	\$1,582.62	21.7%
PRIVATE FIRE SERVICE			
TRIVATE TIME SERVICE			
2"	\$7.51	\$7.51	0.00%
4"	\$37.46	\$37.46	0.00%
6"	\$74.90	\$74.90	0.00%
8"	\$119.89	\$119.89	0.00%
PUBLIC FIRE SERVICE	ANNUAL RATES		
HYDRANTS	\$422.86	\$439.77	4.00%
GENERAL METERED CONSUMPTION	\$5.70	\$6.79	19.14%
	•	•	

### AVERAGE MONTHLY BILL FOR A TYPICAL CUSTOMER

AVERAGE MONTHLY USAGE (Gal)	PRESENT RATE	PROPOSED RATE	PERCENTAGE INCREASE
7,000	\$56.15	\$68.74	22.4%